

## **CHANGE NOTICE FORM**

Collective Number: 6100039046 SAP Contract Number: 4400017977 Change Number: 1 Change Effective Date : 07/17/2019

For:	All Using Agencies
Subject:	Desktops, Laptops, Ultra-Portable Laptops, Tablets, Rugged Devices, Non-Traditional
	Desktops
Contract Period:	Beginning May 05/2018 and Ending April 30, 2021
Commodity Specialist:	Raymond A Jaime

### CHANGE SUMMARY:

Pierson Computing Connection, Inc has submitted the attached price list which includes the following change.

Lot 2

#### **Tablets**

- Standard Tablet- The Lenovo ThinkPad X1 has been replaced with the Lenovo ThinkPad Tablet 10. Cost reduction from \$1018.00 to \$778.00
- Mid-Range Tablet- The Lenovo ThinkPad X1 Tablet has been replaced with the Lenovo ThinkPad X1 Tablet Gen-3.
- High-End Tablet- The Lenovo ThinkPad X1 Tablet has been replaced with the Lenovo ThinkPad X1 Tablet Gen-3.

#### **Rugged Devices**

- Rugged Laptop- The Lenovo ThinkPad L560 has been replaced with the Lenovo ThinkPad L580
- Rugged Tablet The Lenovo ThinkPad X1Tablet has been replaced with the Lenovo ThinkPad Tablet 10. Cost reduction from \$1018.00 to \$863.00

#### Non-Traditional Desktops

• Lenovo ThinkCentre M10 Tiny has been replaced with the Lenovo ThinkCentre M720q Tiny

# ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

## Commonwealth of Pennsylvania

IT Hardware RFP Cost Proposal Response Template Summary

Offeror Name:

Pierson Computing Connection, Inc.

Instructions for Respondents: The only fields within this cost template that need to be filled out are those in orange. Please fill in your company's name in the box above and indicate which lots you are proposing on. Your total cost per lot will be automatically calculated and presented in the table below. Please then complete the tabs that follow for each Lot that you are proposing on (e.g. "Lot 1," "Lot 2," etc.)

Lot #	Proposing? Y / N	Total Annual Cost (For Evaluation)
2 - Tablets, Rugged Devices, Non-Traditional Desktops	Y	\$ 751,485

## Commonwealth of Pennsylvania IT Hardware RFP Pricing Proposal Response Template

Device	Historical Annual Volume	Purchase Cost	Lease Cost	Total Cost
Tablet	600 \$	373,440.00 \$	107,064.00 \$	480,504.00
Rugged Laptop	100 \$	59,280.00 \$	16,995.20 \$	76,275.20
Rugged Tablet	100 \$	69,040.00 \$	19,848.80 \$	88,888.80
Non-Traditional Desktops	144 \$	61,286.40 \$	17,570.30 \$	78,856.70
Products - Total	944 \$	563,046 \$	161,478 \$	724,525
Services - Total				26,960.18
Services - Total			<b>,</b>	20,900.18
Product & Services - Grand Total			\$	751,484.89

Pierson Computing Connection, Inc.

# Offeror Name: Lot 2 - Tablets

Lot 2: Tablet PCs, Rugged Devices, Non-Traditional Desktops, and Associated Services, Options, and Upgrades

the minimum specifications, please list the actual specification in the Actual Spec Column.

	StandardTablet			
Input Requested	Proposal	Confirmation that your spec meets this minimum Requirement ("X")	Actual Spec Proposed, if higher	
Historical Annual Volume	600			
Cost per Unit (Purchase)	\$ 778.00			
Annual Cost per Unit (4 year lease)	\$ 223.05			
Manufacturer	Lenovo			
Model Number	Thinkpad Tablet 10 20L4CTO1WW			
Component	Tablet Minimum Requirements			
Processor (CPU) Type	Quad-Core		Celeron N4100	
Processor Speed	1.5 GHz	X	2.4 GHz	
Operating System	Windows or Android	X	Windows 10 Pro 64	
(RAM)	2 GB	X	4 GB	
Storage	32GB	X	64 GB	
Sound	Analog stereo output		Realtek ALC3240 codec / stereo speakers, 1.0 watt x 2 / 2 digital microphones, combo audio/microphone jack	
			Front Camera: 2.0-mega pixel, Fixed focus, Flash LED Rear Camera: 5.0	
Camera	Front and Rear Camera	X	megapixel, auto focus	
Smart Card Reader	SD		none	
Platform Integrity	Trusted Platform Module 1.2 (or Newer)	x	Hardware dTPM2.0 Enabled	
Network Interface	802.11b/g/n integrated wireless		802.11ac, 2x2	
Warranty	4 years	х	with Keep Your Drive Option	
	\$ 373,440.00	]		
	\$ 107,064.00			

# Lot 2 - Rugged Devices Instructions for Offerors: The Commonwealth of Pennsylvania has outlined its standard rugged device configurations below. Please indicate if the product proposed matches the specifications by marking an "X" in the indicated column. If the product proposed exceeds the minimum specifications,

please list the actual specification in the Actual Spec Column.

	Rugged Laptop		
		Confirmation that your spec meets	
Input Requested	Proposal	this minimum requirement ("X")	Actual Spec Proposed, if higher
Historical Annual Volume	100		
Cost per Unit (Purchase)	\$ 741.00		
Annual Cost per Unit (4 year lease)	\$ 212.44		
Manufacturer	Lenovo		
Model Number	Thinkpad L580 p/n 20LXS4PJ00		
Component	Rugged Laptop Minimum Requirements		
Processor (CPU) Type	Intel Core i5	Х	Intel Core i5-8250U
Processor Speed	2.4 GHz	Х	3.40 GHz
	Windows 10 64 Bit Pro with option		
Operating System	to downgrade to 7	Х	Windows 10 Pro
(RAM)	8 GB	Х	
Hard Drive	320 GB		500 GB HDD
Screen Size	13.1 Inch	X	15"
Camera	Integrated	х	
Optical Drive	16X DVD R/W	Х	External DVD - p/n 4XAOE97775
	Integrated Graphics Supports Dual Display configuration with Docking		
Display/Graphics Technology	Station	<u> </u>	
Certification	Mil-Std 810G Certified	Х	
	Trusted Platform Module 1.2 (or		
Platform Integrity	Newer)	X	TPM 2.0
Network Interface	802.11b/g/n integrated wireless	X	Intel Dual Band Wireless AC(2x2) 8265
Warranty	4 years; Keep Your Hard Drive	х	with Keep Your Drive option
Purchase Cost	\$ 59,280.00		
Lease Cost	\$ 16,995.20		
Total Cost	\$ 76,275.20		

## Lot 2 - Non-Traditional Desktops Instructions for Offerors: The Commonwealth of Pennsylvania has outlined its standard non-traditional desktop configuration below. Please provide a proposed cost for both purchase and leasing. Please list the actual specifications by marking an "X" in the indicated column. If the product proposed exceeds the minimum specifications, please list the actual specification

		Non-Traditional Desktop		
Input Requested		Proposal	Confirmation that your spec meets this minimum requirement ("X")	Actual Spec Proposed, if highe
Historical Annual Volum	0	144		Actual Spect roposed, it highe
Cost per Unit (Purchase		\$ 532.00		
Annual Cost per Unit (4 year l		\$ 152.52		
Manufacturer		Lenovo		
Manalacturer		Thinkcentre M720q Tiny -		
Model Number		10T8S4SW00		
		Non-Traditional Desktops Minimum		
Component		Requirements		
Processor (CPU) Type		Intel Core i5	Х	Intel Core i5-8400T
Processor Speed		2.4 GHz	x	1.7G/3.3G
(RAM)		1 GB	x	4 GB
Hard Drive		16GB		500GB HD
Mouse		USB optical mouse with scroll	Х	
Keyboard		USB keyboard	Х	
		Trusted Platform Module 1.2 (or		
Platform Integrity		Newer)	Х	TPM 2.0
Network Interface		10/100/1000 BASE-T Ethernet	Х	
USB Ports		2	Х	6
DVI Ports		1		DP to DVI Dongle
Warranty		4 years	Х	with Keep Your Drive optio
			1	
urchase Cost		\$ 61,286.40		
ease Cost		\$ 17,570.30		
otal Cost		\$ 78,856.70		

# Lot 2 - Services - Options - Upgrades

Options				
Services	Unit of Measure	Historical Annual Volume	Notes, If Any	Cost per Unit (Purchase)
Installation	Per Machine	32		\$
Onsite Asset Tagging	Per Machine	60		\$
Offsite Asset Tagging	Per Machine	239		\$
Onsite Image Deployment	Per Machine	35		\$
Offsite Image Deployment	Per Machine	142		\$
Bundle - Install, Image Deployment, Tag	Per Machine	105		\$
Data Transfer	Per 10 GB	36		\$
Preparation for Shipment	Per Machine	129	Includes deinstallation	\$
Hard Drive Removal	Per Machine	32		\$
On-Premise Disk Wipe	Per Machine	93		\$
Off-Premise Disk Wipe	Per Machine	21	Inludes Prep for Ship, Relocation	\$
Relocation within 25 Miles	Per Machine	40		\$
Relocation Outside 25 Miles	Per Machine	3		\$
ice Return to DGS Surplus Warehouse (2221 Forster Street. Harrisburg, PA 17125)	Per Machine	32		\$
Total		1,000		
Options / Upgrades				
24" VGA / HDMI Monitor, Height Adjustable with 4 year warranty	Per Monitor		T24i- 61A6MAR3US +5WS0G14991	275
24" Display Port (DP) Monitor, Height Adjustable with 4 year warranty	Per Monitor		T24i- 61A6MAR3US +5WS0G14991	275
23" LCD VGA / HDMI Monitor, Height Adjustable with 4 year warranty	Per Monitor		T23i- 61ABMAR1US +5WS0G14991	179
23" LCD Display Port (DP) Monitor, Height Adjustable with 4 year warranty	Per Monitor		T23i- 61ABMAR1US +5WS0G14991	150
			See below for each machine specific	
5th Year Warranty	Per year / per Machine		models	
			See below for each machine specific	
Accidental Damage Protection	Per year / per Machine		models	
			See below for each machine specific	
Cellular Data Enablement	Per Machine		models	
Docking Station with Port Replicator	Per Unit	4	0A70045US/61A6MAR3US + 5WS0G14991 + 5WS0G149	152
			40A70045US/60F9MAR1US, includes 4	
Docking Station with port replicator and 24 inch monitor	Per Unit		year warranty	390
128 SSD Upgrade	Per Machine		Standard in the low-end tablet.	NA
256 SSD Upgrade	Per Machine		Standard in the mid-range tablet.	NA
512 SSD Upgrade	Per Machine		Standard in the high-end tablet.	NA
			Not available in the proposed machine	
1 TB SSD Upgrade	Per Machine		types.	NA
			Not available in the proposed machine	
M.2 256 GB SSD Upgrade	Per Machine		types.	NA
			Not available in the proposed machine	
M.2 512 GB SSD Upgrade	Per Machine		types.	NA
			Not available in the proposed machine	
M.2 1 TB SSD Upgrade	Per Machine		types.	NA
			Price is for internal part as added to a	
			device as part of a complete system	
i7 Processor Upgrade	Per Machine		order.	305
			Price is for internal part as added to a	
			device as part of a complete system	
RAM Upgrade - Additional 4 GB	Per Unit		order.	54
			Price is for internal part as added to a	
			device as part of a complete system	
RAM Upgrade - Additional 8 GB	Per Unit		order.	86
			Price is for internal part as added to a	
	<b>-</b>		device as part of a complete system	107
RAM Upgrade - Additional 16 GB	Per Unit		order.	187
BIOS Streaming	Permachine		NA	NA
Touchscreen	Per Unit		Touchscreen included in tablets.	NA
			Maximum hourly rate, will vary	
Hourly Rate Per Training	Per Hour Rate		depending on training	\$250
Additional Options				
USB-C Dock for L580	Per Unit		40A90090US	\$ 1
Mechanical Ultra Dock for L580	Per Unit		40AJ0135US	\$ 24
Thinkpad Essential Top load Case	Per Unit		4X40E77328	\$
ThinkPad Essential Backpack	Per Unit		4X40E77329	\$
Thinkpad Professional Backpack	Per Unit		4X40Q26383	\$
Thinkpad Professional Top load Case	Per Unit		4X40E77323	\$
4YR Accidental Damage Protection for Onsite delivery r Support - Onshore tech support 7 am to 8 pm, single point of contact, reporting suite quarterly, dedicated technical	Per Machine /M720 Tiny Only	must be ordered with initial machine order	5PS0M28398	\$
r Support - Onshore tech support 7 am to 8 pm, single point of contact, reporting suite quarterly, dedicated technical account managers, compreshensive software and hardware support	Per Machine /M720 Tiny Only	must be ordered with initial machine order	5WS0M90378	\$
One Year Onsite + Keep Your Drive (Post Warranty) - Takes warranty to 5 years	Per Machine /M720 Tiny Only	must be ordered with initial machine order	5PS0D81127	\$
4YR Accidental Damage Protection for Onsite delivery	Per Machine/Tablet Only	must be ordered with initial machine order	5PS0F17633	\$ 10
4YR Premier Support	Per Machine/Tablet Only	must be ordered with initial machine order	5WS0M90372	\$
One Year Onsite + Keep Your Drive (Post Warranty) - Takes warranty to 5 years	Per Machine/Tablet Only	must be ordered with initial machine order	5WS0E97173	\$ 10
4YR Accidental Damage Protection for Onsite delivery	Per Machine/ L580 Laptop Only	must be ordered with initial machine order	5PS0A22966	\$ 1:
4YR Premier Support	Per Machine/ L580 Laptop Only	must be ordered with initial machine order	5WS0M90370	Ś
One Year Onsite + Keep Your Drive (Post Warranty) - Takes warranty to 5 years	Per Machine/ L580 Laptop Only	must be ordered with initial machine order	5WS0A22917	\$
				\$

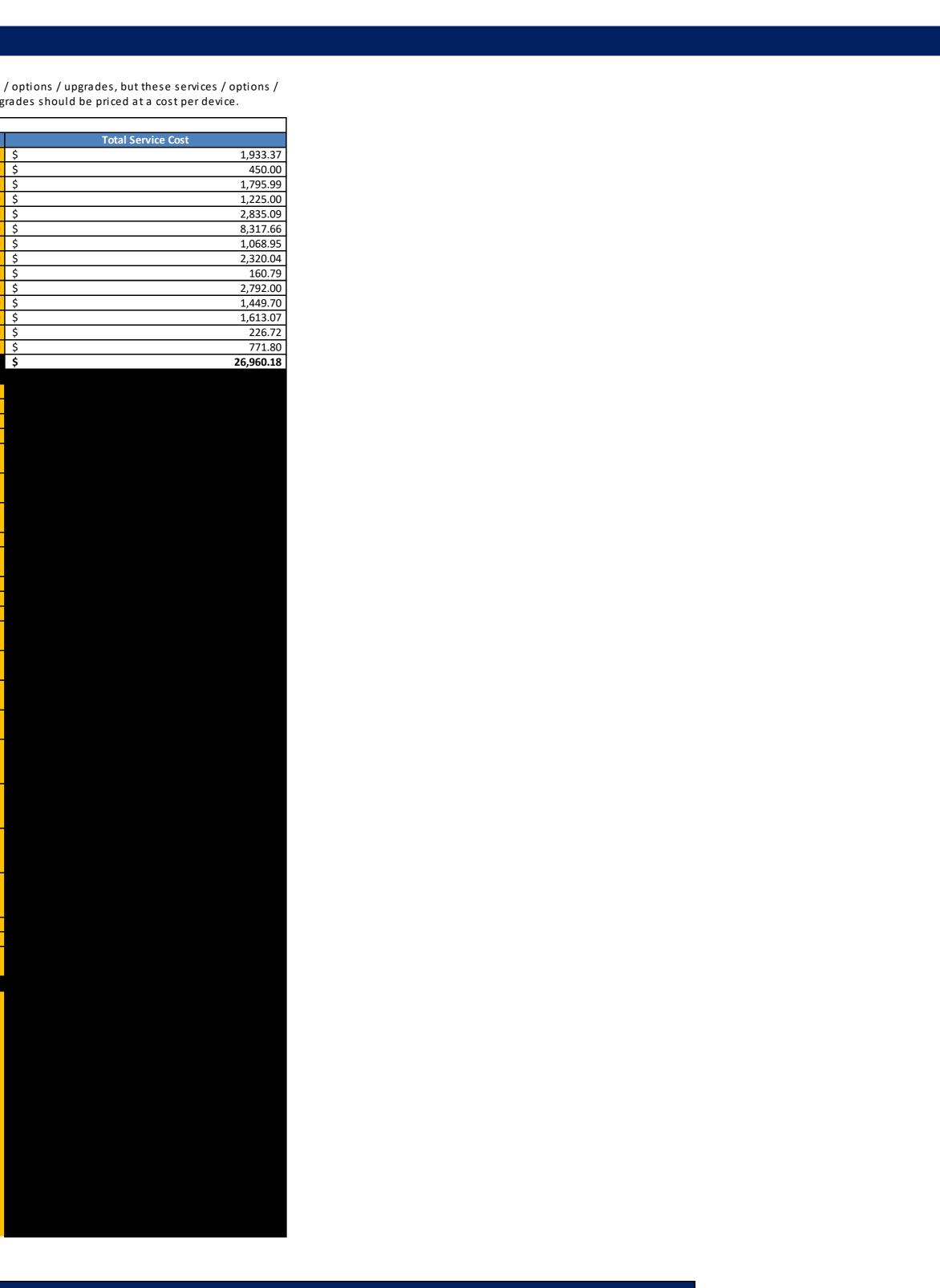
# Lot 2 - Accessibility Needs

	Accessibility Needs	
Accessibility Services / Options	Description	Cost
o doesn't have any specific accessibility options for PCs.		

	Mid- RangeTablet		
	Wild- Kangerablet	Confirmation that your spec meets	Actual Spec Proposed, if
Input Requested	Proposal	this minimum Requirement ("X")	higher
Historical Annual Volume	600		
Cost per Unit (Purchase)	\$ 1,327.00		
Annual Cost per Unit (4 year lease)	\$ 376.01		
Manufacturer	Lenovo		
	Thinkpad X1 Tablet Gen 3 - p/n		
Model Number	20KKS0XV00		
Component	Tablet Minimum Requirements		
Processor (CPU) Type	Quad-Core	Х	i5-8250
Processor Speed	1.2 GHz	Х	1.6/3.4 GHz
Operating System	Windows or Android	Х	Windows 10 Pro
(RAM)	8 GB	Х	8 GB
Storage	256 GB	Х	256 GB SSD
Sound	Analog stereo output	×	
Camera	Front and Rear Camera	х	
Smart Card Reader	SD		Micro SD
		N.	
Platform Integrity	Trusted Platform Module 1.2 (or Newer)	Х	TPM 2.0
Notwork Interface	902.11h/g/n into grated wireless	Y	Intel Dual Band Wireless -AC 8265
Network Interface	802.11b/g/n integrated wireless	X	with Keep Your Drive
Warranty	4 years	х	Option

	Rugged Tablet		
		Confirmation that your spec meets	Actual Spec Proposed, if
Input Requested	Proposal	this minimum requirement ("X")	higher
Historical Annual Volume	100		
Cost per Unit (Purchase)	\$ 863.00		
Annual Cost per Unit (4 year lease)	\$ 248.11		
Manufacturer	Lenovo		
	Thinkpad Tablet 10 20L4CTO1WW w		
Model Number	rugged case		
Component	Rugged Tablet Minimum Requirements		
Processor (CPU) Type	Quad-Core		Celeron N4100
Processor Speed	1.5 GHz	Х	2.4 GHz
Operating System	Android / Windows	Х	Windows 10 Pro 64
(RAM)	2 GB	Х	4 GB
Storage	16 GB	Х	64 GB
Screen Size	7 Inch	Х	10"
			Front Camera: 2.0-mega
			pixel, Fixed focus, Flash
			LED Rear Camera: 5.0
Camera	Integrated	Х	megapixel, auto focus
Optical Drive	N/A	Х	
	Integrated Graphics Supports Dual		
	Display configuration with Docking		
Display/Graphics Technology	Station	Х	
Certification	Mil-Std 810G Certified	Х	with case
			Hardware dTPM2.0
Platform Integrity	Trusted Platform Module 1.2 (or Newer)	Х	Enabled
Network Interface	802.11b/g/n integrated wireless	X	802.11ac, 2x2
			with Keep Your Drive
Warranty	4 years	Х	option
ase Cost	\$ 69,040.00		
Cost	\$ 19,848.80		
Cost	\$ 88,888.80		

		High End Tablet
Input Requested	Proposal	Confirmation that your spec meets this minimum Requirement ("X")
Historical Annual Volume	600	
Cost per Unit (Purchase)	\$ 1,610.00	
Annual Cost per Unit (4 year lease)	\$ 456.20	
Manufacturer	Lenovo	
	Thinkpad X1 Tablet Gen 3 - p/n	
Model Number	20KK27400	
Component	Tablet Minimum Requirements	
Processor (CPU) Type	Quad-Core	
Processor Speed	2.2 GHz	Х
Operating System	Windows or Android	Х
(RAM)	16 GB	Х
Storage	512 GB	Х
Sound	Analog stereo output	×
Camera	Front and Rear Camera	x
Smart Card Reader	SD	
Platform Integrity	Trusted Platform Module 1.2 (or Newer)	x
Network Interface	802.11b/g/n integrated wireless	x
Warranty	4 years	х
	\$ 772,800.00	
	\$ 218,976.00	
	\$ 991,776.00	



Appendix C, Cost Proposal Response Template

Actual Spec Proposed, if higher i7-8550 Micro SD TPM 2.0 Intel Dual Band Wireless -AC 8265

with Keep Your Drive Option



## **CHANGE NOTICE FORM**

Collective Number: 6100039046 SAP Contract Number: 4400017977 Change Number: 2 Change Effective Date: 02/08/2021

For:	All Using Agencies
Subject:	Contract Renewal – IT Hardware Tablets, Rugged Devices and Non-Traditional Desktops
	(Thin-Clients).
Contract Period:	Beginning May 01, 2018 and Ending April 30, 2022
Commodity Specialist:	Raymond A. Jaime

### CHANGE SUMMARY:

The Commonwealth is exercising its option to renew the IT Hardware Tablets, Rugged Devices and Non-Traditional Desktops (Thin-Clients) contract between the Commonwealth of Pennsylvania and Pierson Computing Connection, Inc. The contract states per section I-22. Term of the Contract.

The term of the contracts will commence on the Effective Date, as set forth in Appendix A, and will last three (3) years. The Commonwealth may renew any of the contracts for up to two (2) additional years. The Issuing Office will fix the Effective Date after the respective contract has been fully executed by the selected Offeror and by the Commonwealth and all approvals required by Commonwealth contracting procedures have been obtained. The selected Offerors shall not begin to perform or incur any expenses under their respective contract until (1) the contract Effective Date has occurred; and (2) it has received a purchase order or other written notice to proceed signed by the Contracting Officer.

# ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.





**DATE:** January 29, 2021

Pierson Computing Connection. Inc. 6 N. Frederick Street Mechanicsburg, PA 17050

SUBJECT: Renewal of Contract: Contract Number: 4400017977 Term of Renewal: May 01, 2021 to April 30, 2022

Dear Ms. Pierson:

Per the terms of the above referenced contract, the Commonwealth is considering exercising the renewal options contained within the Contract. We are therefore, requesting your concurrence to renew the above referenced Contract for the renewal period of May 01, 2021 to April 30, 2022.

As you may be aware, the Bureau of Procurement is working aggressively to reduce costs and identify the most efficient processes for procuring our goods and services.

Under Governor Wolf's "Go-Time" initiative, the Bureau of Procurement is applying commercial best practices throughout its organization and has reintroduced Reverse Auction technology as a way to generate additional cost savings. Furthermore, in the spirit of cost savings, we are asking current vendors to consider a price a reduction to current pricing.

In an effort to comply with the goals of the "Go-Time" initiative, we are asking you to consider the following:

- Agreeing to a voluntary price reduction (the Commonwealth suggests up to 10%).
- This voluntary price reduction could apply to any or all line items in your contract.

Any voluntary price reduction would become effective for the next renewal period of May 01, 2021 to April 30, 2022.

If you are in agreement with the proposed cost saving efforts, please indicate on page 2 of this letter.

If the Commonwealth elects to renew the contract, the Bureau will issue a revised contract document to reflect the renewed contract period and adjusted pricing.

Thank you for your immediate response and consideration. Please complete and return this letter to me either by fax or email prior to the close of business, Friday February 05, 2021.

If you have any questions, please feel free to contact me.

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Raymond A. Jaime 717-346-3827 Email- rjaime@pa.gov

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I agree to the renewal of the above referenced Contract for the above stated Term of Renewal. All terms and conditions remain the same as in the current contract.

Yes \_ \_ \_ No \_\_\_\_

I agree to offer a voluntary price reduction for the renewal period.

Proposed Voluntary Price Reduction \_\_\_\_\_% Yes No President Signature Title Date

(Person signing this renewal agreement must have the power to bind their company by their signature.)



## **CHANGE NOTICE FORM**

Collective Number: 6100039046 SAP Contract Number: 4400017977 Change Number:3 Change Effective Date: 02/17/2022

For:	All Using Agencies
Subject:	Contract Renewal – IT Hardware Tablets, Rugged Devices and Non-Traditional Desktops
	(Thin-Clients).
Contract Period:	Beginning May 01, 2018 and Ending April 30, 2023
Commodity Specialist:	Raymond A. Jaime

### CHANGE SUMMARY:

The Commonwealth is exercising its option to renew the IT Hardware Tablets, Rugged Devices and Non-Traditional Desktops (Thin-Clients) contract between the Commonwealth of Pennsylvania and Pierson Computing Connection, Inc. The contract states per section I-22. Term of the Contract.

The term of the contracts will commence on the Effective Date, as set forth in Appendix A, and will last three (3) years. The Commonwealth may renew any of the contracts for up to two (2) additional years. The Issuing Office will fix the Effective Date after the respective contract has been fully executed by the selected Offeror and by the Commonwealth and all approvals required by Commonwealth contracting procedures have been obtained. The selected Offerors shall not begin to perform or incur any expenses under their respective contract until (1) the contract Effective Date has occurred; and (2) it has received a purchase order or other written notice to proceed signed by the Contracting Officer.

# ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.



#### DATE: February 08, 2022

Pierson Computing Connection. Inc. Attn: Debra Pierson 6 N. Frederick Street Mechanicsburg, PA 17050 <u>Deb@pierson.it</u>

SUBJECT: Renewal of Contract: Contract Number: 4400017977 Term of Renewal: May 01, 2022, to April 30, 2023

Dear Ms. Pierson:

Per the terms of the above referenced contract, the Commonwealth is considering exercising the renewal options contained within the Contract. We are therefore, requesting your concurrence to renew the above referenced Contract for the renewal period of May 01, 2022, to April 30, 2023.

As you may be aware, the Bureau of Procurement is working aggressively to reduce costs and identify the most efficient processes for procuring our goods and services.

Under Governor Wolf's "Go-Time" initiative, the Bureau of Procurement is applying commercial best practices throughout its organization and has reintroduced Reverse Auction technology as a way to generate additional cost savings. Furthermore, in the spirit of cost savings, we are asking current vendors to consider a price a reduction to current pricing.

In an effort to comply with the goals of the "Go-Time" initiative, we are asking you to consider the following:

- Agreeing to a voluntary price reduction (the Commonwealth suggests up to 10%).
- This voluntary price reduction could apply to any or all line items in your contract.

Any voluntary price reduction would become effective for the next renewal period of May 01, 2022, to April 30, 2032.

If you are in agreement with the proposed cost saving efforts, please indicate on page 2 of this letter.

If the Commonwealth elects to renew the contract, the Bureau will issue a revised contract document to reflect the renewed contract period and adjusted pricing.

Thank you for your immediate response and consideration. Please complete and return this letter to me either by fax or email prior to the close of business, Monday February 14, 2022.

If you have any questions, please feel free to contact me.

I Raymond Glamis

Raymond A. Jaime 717-346-3827 Email- rjaime@pa.gov

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I agree to the renewal of the above referenced Contract for the above stated Term of Renewal. All terms and conditions remain the same as in the current contract.

Yes X No \_\_\_\_\_

I agree to offer a voluntary price reduction for the renewal period.

Yes Proposed Voluntary Price Reduction % No \_\_\_\_\_ President Signature 12 Date \_

(Person signing this renewal agreement must have the power to bind their company by their signature.)